

# ANDREW ZELLMER

REALTOR®

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## BIO

Andrew Zellmer is a land agent and shareholder of Peoples Company, a nationally recognized land transaction and advisory firm that offers land brokerage, land management, land appraisal and land investment services in twenty-two states across the country. At Peoples Company, Andrew focuses on serving the land brokerage and land investment needs of land owners, investors and operators. With his in-depth industry knowledge and backed by a collaborative team at Peoples Company, Andrew is able to offer unmatched solutions to his clients. He works closely with landowners to market their properties through public auction, listings, and off market deals. When farm operators look to expand their footprint in a region, Andrew helps source potential deals as well as finds capital sources, programs and innovative ideas that can help secure these acres for years to come. He also caters to the investor, facilitating deals that meet client-directed investment mandates and are structured to maximize investment returns.

## AWARDS

- RLI Apex Award 2017-2019
- 2017 Deal of the Year
- 2018 Peoples Company "A" Player award
- 2017 & 2019 Peoples Company's Top Producer Award in both 2017 & 2019

## ASSOCIATIONS

- REALTORS® Land Institute
- National Association of Realtors
- Iowa Auctioneers Association

## EDUCATION

University of Northern Iowa, B.A. Finance & Real Estate, 2012, Cedar Falls, Iowa